IN THE UNITED STATES DISTRICT COURT 1 FOR THE DISTRICT OF COLORADO 2 Civil Action No. 17-cv-0210-RBJ 3 LIST INTERACTIVE, LTD., d/b/a UKNIGHT INTERACTIVE, 4 Plaintiff, 5 vs. 6 KNIGHTS OF COLUMBUS, and 7 DAVID J. KAUTTER, IN HIS OFFICIAL CAPACITY AS (ACTING) COMMISSIONER OF THE INTERNAL REVENUE SERVICE, 8 Defendants, 9 KNIGHTS OF COLUMBUS, 10 Counterclaim Plaintiff, 11 V. 12 LIST INTERACTIVE, LTD., d/b/a UKNIGHT INTERACTIVE, 13 LEONARD S. LABRIOLA, WEBSINC. COM, INC., STEPHEN S. MICHLIK, 14 JONATHAN S. MICHLIK, and TERRY A. CLARK, 15 Counterclaim Defendants. 16 17 REPORTER'S TRANSCRIPT 18 (Discovery Conference) 19 20 Proceedings before the HONORABLE R. BROOKE JACKSON, 21

Proceedings before the HONORABLE R. BROOKE JACKSON,

Judge, United States District Court for the District of

Colorado, commencing at 2:01 p.m., on the 13th day of May,

2019, in Courtroom A902, United States Courthouse, Denver,

Colorado.

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APPEARANCES

G. STEPHEN LONG, BLAINE K. BENGTSON, and CHRISTOPHER S. MILLS, Jones & Keller, PC-Denver, 1999 Broadway, Suite 3150, Denver, Colorado 80202, appearing for the plaintiffs.

EDWARD A. GLEASON, Lewis Roca Rothgerber Christie, LLP-Colorado Springs, 90 South Cascade Avenue, Suite 1100, Colorado Springs, Colorado 80903, and

HERMINE KALLMAN, Lewis Roca Rothgerber Christie, LLP-Denver, 1200 17th Street, One Tabor Center, Suite 3000, Denver, Colorado 80202, appearing for the defendants.

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PROCEEDINGS

(Call to order of the court at 2:01 p.m.)

THE COURT: 17-cv-210, List Interactive versus Knights of Columbus. Appearances, please.

MR. LONG: Yes, Your Honor. For the plaintiffs -for the plaintiff, Steve Long, and my colleagues, Chris Mills and Blaine Bengtson.

MS. KALLMAN: Good afternoon, Your Honor. Hermine Kallman here with my colleague Ed Gleason for Knights of Columbus.

THE COURT: Thank you. All right. We have a discovery dispute. What is it?

MR. LONG: Yes, Your Honor. If I might, I wanted to describe for the Court why we're here and what we're seeking and why it's so critically important. It may take a few minutes and I -- and I don't want to overstay my

welcome, but on each of those subjects, I probably, if the Court would permit me, would speak about three to five minutes. And so I'm going to go forward, if I might, and discuss first the reason that we're here.

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Your Honor knows quite well, I'm sure, that Your Honor's had to deal with the -- what has been called the membership data and membership fraud issue for some time, and has issued a number of orders. We've reviewed the record very, very carefully.

The most recent development that brings us here today is on the eve of Mr. Csajaghy -- who was counsel just before us -- withdrawal from the case, he had entered into an understanding or an agreement with the Knights of Columbus counsel in which they would deal with the second prong of the Court's order. The Court's order that they -the parties were acting on -- that counsel were acting on at that time, ordered first that the membership coupons that were available from the national organization would be made available. Those were produced in the summer of 2018. And they were then trying to deal with the second prong, which was where the Court said -- and the Court's language I think became critically important -- that UKnight could obtain from the financial secretaries of each of the councils the information pertaining to the membership cards that they had issued in 2017. The thought being that they could compare

what the council said their membership -- active membership roles were compared to what the membership coupons from the national organization showed.

And it is that language that the Court entered in its order that became the bone of some significant dispute between Mr. Csajaghy and the defense counsel. Eventually it was agreed -- and Mr. Csajaghy did agree, I can -- I will tell the Court that -- that he did agree that he would send a letter. He asked that both counsels would sign the letter, but the Knights of Columbus counsel insisted that it be just him, asking that the financial secretaries provide the information without making reference to the Court order.

And indeed --

THE COURT: Not making reference to what?

MR. LONG: The Court's order. In other words, not saying "pursuant to a court order." Just simply make the request of the financial secretaries. And, Your Honor --

THE COURT: Why is that a big deal?

MR. LONG: I don't know that it is a big deal. All I know is what happened and that's why we're here. What happened was of the 10,000-plus councils, only 96 responded. And, of course, it's very difficult to obtain anything, to conclude anything, based upon 96 councils out of 10,000-plus.

And -- but what those 96 councils did show, Your

Honor -- we did get that information, it came in as Mr. Csajaghy was withdrawing, and one of our tasks that we've attempted to perform was to assess those 96 councils and compare them to the membership coupons. What we found in the aggregate is that the national roles were overstated with regard to those 96 councils by 25 percent. And --

THE COURT: How does this relate to the case as it has evolved?

MR. LONG: Yes, sir.

THE COURT: There was a RICO claim back then; there isn't anymore.

MR. LONG: No, there's not, but this is how it relates to the case, Your Honor. So, the length -- the relevance to the case is that we have essentially three, I'm going to say, groups of claims for simplicity. We have a contract claim, we have a tort interference claim, and we have a trade secret claim.

The contract claim -- we also have a fraudulent misrepresentation and negligent misrepresentation, which, really, it falls into the same category as the tort interference claim. But basically what happens is, is the reason or the motivation for the Knights of Columbus either not performing under the contract or interfering with the reasonable business expectancies of the plaintiff, or that they appropriated the trade secret claim, all go to this

question of: What happens if we move forward with UKnight?

And the evidence that we've now developed, since we entered the case, through document analysis and deposition, is that what clearly happens is that everyone in the organization -- local level all the way to the top -- are able to ascertain the very information that plaintiffs' counsel before us has been trying to get this Court to -- to require be discovered.

THE COURT: I did require it.

MR. LONG: Yes, Your Honor, you did, and it did not happen. And I suggest -- I say to the Court that I do understand that Mr. Csajaghy agreed to this process which, in our view predictably, when you, I think, parse the Court's words "to obtain," "UKnight may obtain," meaning UKnight's counsel may write a letter and try to obtain this information --

THE COURT: That's exactly what I said. There's no parsing required.

MR. LONG: Well, the question, Your Honor, is:
Who's asking for it? And I think with the -- with the prior
communications that went out, where it made -- the Knights
of Columbus made very clear that there was not to be
cooperation -- this is previously, those were retracted, I
acknowledge that, Your Honor -- but it's -- but I don't
think these councils would -- these financial secretaries

would respond. And, indeed, what I've learned, Your Honor, that causes me great concern to be here, is we now have had testimony since we entered the case that the financial secretaries, not -- they are not independent. They're appointed by the national group, the Supreme Knight, and they are directed by the Knights of Columbus' home office.

The Knights of Columbus, if they really wanted to get the financial secretaries' information, all they have to do is ask for it because they work at their pleasure.

And -- and -- that is one of the things we're asking the Court to do now, is to direct that the Knights of Columbus ask the financial secretaries to provide a certified and accurate copy of what their membership roles show at the local level, so that that 25 percent exaggeration -- let's see if that holds true throughout all of the councils, the 10,000 plus, not just the 96, who, for whatever reason, decided to respond.

And --

THE COURT: You want the Knights of Columbus to ask the financial secretaries --

MR. LONG: Yes, Your Honor. To make the request, rather than plaintiffs' counsel, for an accurate --

THE COURT: And this is 2017 --

MR. LONG: Yes, Your Honor.

THE COURT: -- membership information. So the

Court's order wasn't good enough?

MR. LONG: Your Honor, I think it was fine, but for whatever reason, it -- it's got its information. I mean, we now know that at least 96 demonstrated what we are saying. We also learned out something else that's very important, Your Honor, because of Your Honor's order: We discovered in the membership coupons phantom councils. And I know that Your Honor's heard that phrase, but up until now, I'm not aware of any evidence that could be shown to the Court, but I have evidence now. I have phantom council from membership coupons where you have a council with no address, indicating its location is the home office, in one case with 2,585 members, with no financial secretary, nothing.

And we now have testimony from -- we've been taking -- actively taking depositions, Your Honor. And we now have sworn testimony from field agents and -- or, excuse me, from general agents that, indeed, these phantom councils are used to move people from the local council when the council complains about the fact that they're required -- that council's required to pay membership dues. And so the existence of these phantom councils clearly overstates the membership of this organization.

THE COURT: Okay. What's your second request?

MR. LONG: Second request, Your Honor, is that the

Knights of Columbus be required to provide us with a list of

all of the data fields in the national database pertaining to membership. Now, Your Honor, I was frankly flabbergasted when I saw what now we've come to learn through sworn testimony is what is actually available in the database at the national headquarters.

At the national headquarters, they have -- and we don't need any information pertaining -- we're not asking for the disclosure of any particular data, just what are the fields, and let's discuss amongst counsel, can we agree that these fields do not involve personal identifiers?

We can use membership numbers, we don't have to use a name; we don't have to have addresses. But there is data in those fields which shows when, say, member 1172 became a member, what his birthday is, which is important because we've also discovered people are being carried as members who are 110 years old.

And -- and so it -- the fact is I think what -we've got an expert who's going to be entering -- Wednesday,
Your Honor, is our expert disclosures and we do have four
experts, and one of those is a PhD statistician who thinks
that with the database, once we know what the fields are,
that we can make requests of nonpersonal data and be able to
make some inferences as to what the level of exaggeration
is; a way to sort of make sure that the request we're asking
the Knights of Columbus to make of the financial secretaries

is actually something that we can get to where we need to be.

Third, Your Honor, we're asking for the -- and I do respect that discovery's closed -- but I think in light of what we've learned, like to have the annual report of the auditor which is made to the Knights of Columbus board of directors for the -- for the last two years, 2017 covered and 2018 covered, which we've also retained a retired regulator from, it turns out, the Nebraska Insurance Regulatory Agency, who is helping us understand the significance of, for example, what that audit report is going to show as it relates to this membership data.

Also in the last three years, we're asking that the Knights of Columbus be required to produce to us management reports and presentations made to the board concerning membership data. The Knights of Columbus represents to the rating agencies and to the regulators that their membership is 1.9 million. I know that's a number Your Honor has heard. If we're right and the evidence that we're starting to see is suggesting it, if we're right that that may be off by 20 to 40 percent, the former insurance regulator that will be issuing her report on Wednesday has -- will indicate in there that -- that it would be of significant concern to both the regulators and to the rating agencies.

And, Your Honor, I guess I didn't fully appreciate

the -- the materiality to the vitality or viability of the Knights of Columbus of this information, which I believe is the reason that they decided to resist this and hope that the Court doesn't require it.

We also would like -- finally, Your Honor, we would like a 30(b)(6) of the Knights of Columbus. We have now taken virtually all of the depos that we asked for -- and the Knights of Columbus have been taking depos as well, so there is still plenty of time -- I'd like to be able, once we get the membership coupon and financial secretary issues resolved, I'd like to be able to ask the corporation about their retention and billing practices and to get some explanation of some of the things we see in their coupons. So that would be -- that would be our next request.

And, finally, Your Honor, I'd like to take several depositions of fact witnesses who my office has interviewed. And these are people who have direct information about what I would describe to be the national roles being exaggerated and the local councils' efforts to try and get the national roles in line with what the actual membership is.

And they -- the witnesses are Greg McFee, who is in Alabama, who contacted us recently; Joseph Hernandez, who is in -- is it Texas? -- is in Texas, who we have recently interviewed just last week -- actually probably about 10 days ago; and Paul Pluskowski -- P-1-u-s-k-o-w-s-k-i, in

Arizona; and, finally, Tino Martinez, who is in Pueblo,
Colorado.

It will be our purpose to take these depositions for purposes of trial. Some of it would be -- may be cumulative, and it may be that we only end up using one or two but I would like to have permission -- because some of the testimony I believe will overlap, but I would like to have that -- these will be short depositions, Your Honor.

THE COURT: These are people that won't cooperate and come to trial and testify?

MR. LONG: I think that -- I think that's possible to do that. I -- and maybe I'm being overly cautious, Your Honor. My experience has been that it's -- when you have somebody, for example, in Alabama, the gentleman in Alabama did tell me he would come, and we don't have to make him; and I fear if we're in trial and I think his testimony's important, at least I want to have that back-up if I can. That's all -- so maybe I'm being overly cautious. I -- but I do think they will come. I just don't know if I should rely on that.

THE COURT: Well, you said discovery has been closed.

MR. LONG: Yes, Your Honor. I do recognize that. That's why I'm asking for leave.

THE COURT: Okay. All right. Thank you.

All right. Ms. Kallman, what is wrong with what he's asking for? Keeping in mind that it's been like pulling teeth getting information out of the Knights of Columbus from day 1.

MR. LONG: I don't disagree, Your Honor.

THE COURT: All that has done to me is make me wonder if there's something there. We start out with this fanciful RICO case, but as time goes on, and the Knights of Columbus continues to be obstreperous, in my view, it makes me wonder what's going on.

MS. KALLMAN: If I may, Your Honor.

THE COURT: So what is going on?

MS. KALLMAN: Happy to tell you. First of all, I think that is exactly the purpose of this hearing, or partially, is to create the impression that the Knights are being obstreperous and --

THE COURT: I had that impression well before today.

MS. KALLMAN: I have no doubt because counsel has been good at creating that impression. But if the Court would indulge me, I would like to walk back the story -- the history of this -- of this dispute.

However, I want to start out by saying we have complied with March -- as far as it is our position and the -- frankly, I haven't heard anything from counsel

articulating otherwise -- we believe we have complied fully with the Court's March 20th, 2018, order to produce the membership information that the Court ordered to be produced.

THE COURT: You think 96 of 10,000 is compliance?

MS. KALLMAN: Well, let's talk about it, Your

Honor. The -- as -- as Your Honor, yourself, said, the question was two parts. Mr. Vail here -- February 6th, 2018, there was a hearing and Mr. Vail stood up here and Your Honor very pointedly asked: What is it that you want, counsel?

Mr. Vail said: Two things, Your Honor. First, I want the payment coupons that Knights of Columbus sends to its councils, basically what it shows the number of members on which Knights of Columbus expects each council to pay this so-called per capita fee. Mr. Vail had a sample on the screen and he -- that's what he confirmed he wanted from us.

Your Honor ordered us to produce and in -- on June 14, we produced almost 10,000 of those. And then we can talk about timing in a moment if the Court would let me.

THE COURT: But even there, it's -- it wasn't until I ordered it that you produced it.

MS. KALLMAN: I'm sorry, Your Honor? I didn't catch that.

THE COURT: I said even there, it wasn't until the

Court ordered it that the Knights produced it.

MS. KALLMAN: Absolutely. But here is the question -- here is the -- Your Honor, and I have spent a lot of time, we have the transcripts of every single hearing. The question has kept changing or the request from UKnight has been changing.

THE COURT: Well, I'm with you on that. It's been a moving target from day 1.

MS. KALLMAN: So the first time this idea of payment coupons came up was the February 6th, 2008 -- I'm sorry, 2018 hearing. And no questions, the Court ordered, we produced.

Before that, if you -- if the Court would like to discuss what happened before that, I'm happy to, but UKnight's counsel was asking for 1.9 million -- at least of 1.9 million members and names. I have a portion of that transcript here from that hearing --

THE COURT: Okay.

MS. KALLMAN: -- and as the Court knows, Knights of Columbus -- and we stand by that as concerns about disclosing our member's identities -- which is how we ended up in February 6th. But the ask changed. Asked for payment of coupons; produced.

Second piece is not as simple as it may sound, right? Mr. Vail said -- and, by the way, again, every time

this conversation has come up with the Court or with counsel, it has been UKnight's position that UKnight will go -- has all these contacts with local councils whom they've been talking to, and will take our payment coupons, call up the councils, and verify the information to see if those numbers that they claim are not matching, whether they match or not.

The fundamental theory, the way we understand this -- and if the Court would let me I would like to respond to counsel's relevance argument in a moment -- but the fundamental theory, the way we understand it, is this: Knights of Columbus maintains role of members on which it requires councils to pay per capita fees.

Councils -- and there are 10,000 of them in the U.S. alone, roughly 10,000, in the U.S. alone maintain their own roles of who's actually paying members, who actually paid their dues, and got the membership card issued as a result.

The theory, the way we understand it, is that those two numbers don't match. The Knights of Columbus asked basically the councils to pay more per capita fees than there are active dues-paying members on the financial secretaries' roles. Fair enough. Let's go with that -- with that story.

That second piece of information by definition,

Your Honor, is in financial secretaries in local council's possession. And that's been always the -- I don't think there's been any dispute about that from at least prior counsel of UKnight. And Mr. Vail previously said, and I reviewed the transcript, and I'm happy to point the Court to a couple of points in those transcripts is, again: Your Honor, I want these numbers from the Supreme -- or the Knights of Columbus, the headquarters, to call the local secretaries -- or the financial secretaries of local councils and compare those numbers to prove this theory of discrepancy, or otherwise what they call this membership fraud. Now, it's 10,000 councils in U.S. alone.

The -- Your Honor issued the order March 20th,

2018. March 21st, we were on the phone with Mr. Vail

talking about the logistics of how that information is going
to be collected. Mr. Vail -- and we have notes basically

taken from that call -- Mr. Vail said, "How about a survey

monkey?" Sorry, I know it sounds strange. It's basically
an electronic survey --

THE COURT: Yes, I know what a survey monkey is.

MS. KALLMAN: Great, perfect. So his thought was, and we didn't disagree, that that made the most sense, is send e-mail to 10,000 councils with a link that they can click, enter information, hit submit -- as Your Honor probably has done, as we have done -- and in one place all

of that information gets collected.

We said, Great. Sounds like a -- makes sense to us. And he said he would give us a proposal. And we had the follow-up call about that issue as -- in addition to a few others, on May -- on March 27th, 2018. As Your Honor knows, Mr. Vail withdrew -- was -- got sick and then withdrew shortly thereafter. The case went -- was stayed.

End of May, I believe May 31st, second set of counsel entered appearance. Literally a couple of days later, had a call with them. Again, we have this thing outstanding, the order from the judge, what are we doing?

This is what we had understanding with Mr. Vail. We produced to you the payment coupons. And I think I -- all agreed -- that U.S. is sufficient, just U.S. only as opposed to worldwide -- worldwide and -- and U.S. only was about 10,000. And we will -- let's talk about this survey idea.

Counsel did not say, "This is -- no, no survey."

Did not say, "That's not what we want to do." Did not say,

"It's your responsibility to go get that information from

third parties, i.e., financial secretaries, collected, and

give it to us."

Agreed that survey made sense and frankly, Your Honor, we suggested another option. We said, "You're welcome to send letters to all of these councils

1 because their address is on the payment coupons."

THE COURT: He's not asking for much. He's asking for the Knights of Columbus to tell the financial secretaries to comply. That's all he's asking.

MS. KALLMAN: Your Honor -- and I'm getting there.

I apologize. I know it seems a little long-winded. I'm
getting there. So counsel --

THE COURT: Why don't you get there right now because I don't have all afternoon.

MS. KALLMAN: Fair enough. I believe counsel made one comment that I know -- I don't think that's quite correct. We worked together on the e-mail that would get sent to financial secretaries that says, "There's currently -- the UKnight is currently involved in a lawsuit with Knights of Columbus. In that lawsuit, the Court granted UKnight permission to obtain a number of membership cards. Please fill out and return the enclosed form within 10 day." That was the message that each financial secretary received.

THE COURT: And only 96 out of 10,000 complied?

MS. KALIMAN: Only 96 responded. One more detail,

Your Honor: Some councils wrote to the headquarters, to the supreme council, and said, "I received this survey. I don't know what to do about it."

We brought that to attention -- to the attention of

prior counsel and agreed and we responded to each of those 1 questions, "Please go ahead and respond to the survey." I 2 3 did it myself, Your Honor. I have those e-mails. 4 THE COURT: But they didn't. 5 MS. KALLMAN: Some did, I believe, some didn't. THE COURT: So you've either got the laziest or the 6 7 dumbest financial secretaries, or they've gotten the impression one way or the other that it would be better not 8 9 to respond. 10 MS. KALIMAN: Perhaps, Your Honor. 11 THE COURT: So what do I have to do to get them to 12 respond? MS. KALIMAN: Well, here -- that's the question 13 14 here. So --15 THE COURT: I can think of one thing. 16 MS. KALLMAN: Well --17 THE COURT: I can tell the Knights of Columbus that 18 I'll enter a default judgment against them if financial 19 secretaries don't respond. Now, is that going to take 20 that --MS. KALLMAN: No, Your Honor, it doesn't need to 21 22 take that. Here is the question: We're still dealing 23 with -- I think we need to understand what exactly -- does 24 the counsel want, or Your Honor would order us to do, what,

send an e-mail to financial secretaries and say, "Submit

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this information"?

Let's go with that first. There are practical realities in collecting this data. Are they submitting that information to us, are they sending it to UKnight, to UKnight's counsel, in what form, in what format? Which is why the survey suggested by Mr. Vail.

We can pick up the phone and call 10,000 councils and say, "Please submit the information." The question still remains: In what format, who's going to send, who's going to collect, who's going to submit?

And, Your Honor, I have to say, what they -- they have accused us of fudging numbers. Now what we hear is we should collect the numbers -- the very numbers --

THE COURT: They haven't accused you of anything,
Ms. Kallman, they've accused your client.

MS. KALLMAN: Well, I represent my client here today, so --

THE COURT: Yes, but there's a difference between you and your client.

MS. KALIMAN: Your Honor, I --

THE COURT: Your client's the one that's going to be in big trouble if they don't comply with discovery.

Probably you won't.

MS. KALIMAN: I fully appreciate that, Your Honor.

I'm just trying to understand what exactly -- how exactly,

what -- it's one thing to say comply, another to say how. 1 2 We're trying to figure out the how --THE COURT: You had discussion with Mr. Jones, 3 what -- or Mr. Long, what does he say? 9 MS. KALLMAN: We tried. 5 THE COURT: Well, you tried. 6 MS. KALLMAN: We tried. And we don't -- still 7 don't hear what it is that they suggest we do. 8 THE COURT: Okay. Well, let's have you hear then. 9 Mr. Long, tell Ms. Kallman, whose hearing 10 apparently needs to be supplemented with a little hearing 11 12 aid, what it is you want them to do. MR. LONG: Okay. I will be happy to, Your Honor. 13 We did confer, and this was -- in this list that I've just 14 15 give --16 THE COURT: Well --MS. KALLMAN: I --17 18 THE COURT: She's got hearing problems, so let her hear what it is. 19 MR. LONG: Okay. So No. 1, Your Honor, if I may --20 21 does the Court want me to proceed and tell her what I was 22 asking for? THE COURT: Yeah. 23 MR. LONG: Okay. No. 1, we are asking the Court --24 that the Court enter an order directing the Knights of 25

Columbus to obtain from the financial secretaries accurate and certified information about the number of memberships cards issued in 2017.

No. 2 --

MS. KALLMAN: Your Honor, if I may stop, because that's the only issue I believe right now under the consideration. How? I would like to hear the Court -- the counsel articulate how we obtain that information. It sounds trivial, but it's not. How do we collect 10,000 -- information from 10,000 councils spread all over the U.S. in a format that makes sense that will be acceptable to UKnight?

THE COURT: The reason that it's a big problem is because the Knights have decided that they want 10,000 council. But if that's their decision, if that's their business model, then they've got to have a way to get the information out of those 10,000 councils.

MS. KALLMAN: The information that we get from them is in the payment coupons. Now UKnight has alleged that there's something else.

THE COURT: No, it's not. It's not in the coupons. It's their membership information. I don't get what the problem is. You're not persuading me at all.

MS. KALLMAN: Your Honor, let's say today what counsel said, go and obtain the information. And I -- and

like I said, if the Court said, "Go call 10,000 councils and write down on the number they give you over the phone," that's what we will do. If the Court says, "Go send them e-mail and tell them to e-mail you back a number," that's what we will do.

But we did -- and by the way, we, through extensive

But we did -- and by the way, we, through extensive discussions through UKnight's counsel, as officers of the court, we discussed the process of how to comply with the order. We did what everybody agreed on. And if the result wasn't satisfactory, I understand that.

THE COURT: 96 of 10,000 is nonsense --

MS. KALLMAN: Fair enough, Your Honor.

THE COURT: 96 of 10,000 has me thinking about a default judgment. I don't think making 10,000 phone calls makes a whole lot of sense.

MS. KALLMAN: Well, that's what we --

THE COURT: It makes more sense to do it by e-mail or some mass communication. But what it's got to say in some combination of words is, The Court has ordered that you do this and if you do not, the Knights of Columbus is looking straight down the barrel of a default judgment gun.

Now, maybe that will get the Knights and the financial secretaries' attention.

MS. KALLMAN: Your Honor, the --

THE COURT: I don't know how else to say it; how

1 else to do it. MS. KALLMAN: No -- I think we have done all of 2 the -- all of what Your Honor just said except for the part 3 of, "If you don't do this, there will be default judgment." 4 Fair enough. That language was not in the communication 5 that went to the councils. That was not, fair. 6 7 But what's there is "The Court has ordered; please click, please produce, please certify those numbers." 8 9 THE COURT: Well, maybe the word "please" doesn't work with your financial secretaries. Maybe --10 11 MS. KALLMAN: Maybe, Your Honor. 12 THE COURT: Maybe something stronger is needed. MS. KALLMAN: These are third parties, so we're 13 14 talking about third-party discovery --15 THE COURT: Sort of third parties, but these council are very closely connected to the Knights of 16 17 Columbus. 18 MS. KALLMAN: We don't deny that, Your Honor. We don't deny that. We are trying to come up with a way to 19 collect information from 10,000 parties. 20 21 THE COURT: What's wrong with what I just gave you? 22 MS. KALLMAN: Nothing wrong with it, Your Honor. 23 THE COURT: Okay. Is that satisfactory to you? MR. LONG: Yes, Your Honor. We will be happy to 24 prepare something, have counsel look at it. 25

THE COURT: So ordered. 1 MR. LONG: We'll do that. Thank you, Your Honor. 2 THE COURT: Let's talk about the second issue. 3 4 MR. LONG: Yes, sir. 5 MS. KALLMAN: If I may answer, I think I -- the second issue, the way I wrote down -- and Mr. Long will 6 7 correct me if I'm wrong -- is data fields in the database -in the membership database. 8 9 THE COURT: Correct. Not --10 MS. KALIMAN: That's a new discovery request. 11 THE COURT: Pardon me? 12 MS. KALLMAN: That's a new discovery request. That's never been asked for, never been ordered. Not sure 13 14 what to do about -- and why that's --15 THE COURT: Is that true? MR. LONG: Your Honor has never been asked -- or 16 I'm the first lawyer to discover that they have a database 17 18 which includes like whether dues have been paid, how current they are, what their age is, whether they're over a hundred 19 years old or not. There's a lot of information, if I could 20 look at the -- I don't know what all the fields are, but I 21 22 know what some of them are. In fact, I could provide Your 23 Honor --24 THE COURT: Mr. Long, I don't think I can continue 25 to order these people to do things just because new counsel

come into the picture and come up with new ideas. The discovery deadline has passed.

MR. LONG: Your Honor, I completely understand that. I would just submit to the Court that I think that counsel before me was unaware, and it's only been through sworn testimony that I've been able to discover that indeed there is this national database and it has these fields in it.

And what I also discovered, Your Honor, is that the membership coupons that Your Honor did order be produced came from that database. In other words, they were produced, they're not actually in a readable format, I can't look at them -- 10,000 of them and when using any form of automation -- they have offered to give me a PDF, but if they would just give me access to the nonpersonal identifiers for my expert, data, that we would be able to have everything we need to show what the truth is about this.

THE COURT: Okay. His comment -- setting aside the discovery is closed, and he's representing that this wasn't discoverable before -- and I don't know the answer to that -- what's your objection to it? Why are you making an issue out of it?

MS. KALIMAN: Your Honor, first of all, this discussion has happened with prior counsel, with Mr. Vail

specifically. We have had lengthy discussions about what 1 this database is, what information it collects. It's 2 information that has HIPAA -- it's a database 3 collecting HIPAA information and Mr. Vail fully is aware of 4 5 this. The --THE COURT: Mr. Vail has been gone from the case 6 7 for a long time. 8 MS. KALLMAN: No, I know, Your Honor. THE COURT: You keep invoking Mr. Vail. That poor 9 guy. He had a medical problem, maybe as a result of this 10 11 case, who knows. 12 MS. KALIMAN: Well, I'm happy to let the Court know Mr. Vail is fine and he's practicing with a firm in town. 13 14 But --15 THE COURT: Well, good to know. MS. KALLMAN: -- Your Honor, to say that this is a 16 brand-new issue because counsel just discovered, that's 17 18 point 1, as far as timing. 19 THE COURT: Okay. 20 MS. KALLMAN: Point 2 is, if I may, Your Honor, if somebody walked in during counsel's argument just a few 21 22 minutes ago, do you think they would be even -- and have an idea what this case is about? Is this about a vendor or 23 website services, an alleged breach of contract or 24

promissory estoppel or misappropriation of trade secrets?

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We've spent all this conversation talking about membership, talking about data fields in a membership database of 1.9 million members, and financial secretaries.

We talk about everything but breach of contract. And all of this --

THE COURT: Well, your colleague over here has been very consistent in telling me every time we've had a hearing that this is just a breach of contract case, but I'm not sure that I've ever agreed with that or that I agree with it now. I agree with you on RICO.

Here's what I think the case is about, just based on the fact that you people come back to my court time and again, so I have to pick up something about it: This guy, Labriola, a guy who can't keep his mouth shut when it comes to mediation, finally had the biggest coup in the history of his career. He was going to be the man and provide the system for all of the Knights of Columbus. And if that had worked out for him, he'd be sipping umbrella drinks in Jamaica now, retired.

He claims that he had a deal and that at the last minute the Knights of Columbus pulled out. And he's claiming that the Knights of Columbus not only pulled out of the deal, but they stole his system. They sent their IT guys down purportedly to make for a smooth transition and, in fact, to dig into the computer technology and figure out

how he did it and then steal it.

So it's a contract case, I think, and a theft of trade secrets case. That's basically what it is.

MS. KALLMAN: We don't disagree, Your Honor.

THE COURT: And the reason we have this insatiable thirst to get this membership information is because they think that's where the root of all evil lies, that Labriola discovered that the Knights of Columbus were phonying up insurance documents to get good insurance ratings. And the way he would — they were doing it is false membership numbers. And it was because Labriola figured this out and the system would have made it plain for all to see, that the Knights decided we better not do business with this guy because it's a little bit like the priests in the Catholic church, it's a secret they didn't want to let out. That's their theory.

As far as I'm concerned, it might be full of beans, I don't know. But that's their theory. That's why they want this stuff.

MS. KALLMAN: So if I may --

THE COURT: And I thought that I was ordering that they could have it. Maybe not the data fields. I don't remember that coming up before.

MS. KALLMAN: Right. But here is the -- here is where we are, Your Honor: When the first -- the case first

started, the RICO claim, all the bombastic allegations, et cetera, that theory perhaps was entitled to some credence because it's -- in the beginning, they have alleged just enough to get discovery, et cetera.

Now we are two months before the final pretrial conference, and to this date there has been absolutely zero evidence that UKnight was discovering, was about to discover, was -- had the means to discover, any -- any of this alleged membership fraud.

THE COURT: Well, Mr. Long disagrees with you. But let's get back to the point. My question that you haven't answered yet is: What is wrong with getting these data fields? Is it a major task or is it something that your IT guy can give their IT guy with your say-so in five minutes?

MS. KALLMAN: It's probably the latter, Your Honor. However, as Mr. Long said, this is the beginning of yet another inquiry. Let's look at the fields and let's see what else we want.

So our -- our submission to the Court today is where does it stop so we can finally finish discovery and prepare for trial?

THE COURT: All right. The Court orders that you produce the data fields, and it stops there on that issue.

MS. KALLMAN: Your Honor, if I -- if I may, I would like to make a couple of more points about relevance at this

hour, basically two months before final pretrial conference. 1 2 And the key point there is that Mr. Labriola, as a 30(b)(6) designee on the allegations in the complaint, testified that 3 he did not have any information, any basis, for claiming 9 that UKnight would be discovering this alleged membership 5 6 fraud. 7 THE COURT: Okay. Let's go on to point No. 3, 8 please. 9 MS. KALLMAN: Point No. 3. Any --10 THE COURT: Annual report from the auditors for 11 2017 and 2018. MS. KALLMAN: This is the first we hear about it. 12 We did not confer about this either. I double-checked my 13 14 notes on counsel's e-mail. Not sure what that's about --THE COURT: Well, it didn't even end there. He 15 then went on to say management reports and presentations to 16 the board regarding membership by -- is inflated by 20 or 40 17 percent and he thinks, I guess, that the annual report of 18 the auditors will show that. 19 20 MS. KALLMAN: Your Honor, this is the first we hear 21 about it. Again, we maintain it's not relevant, it's --22 THE COURT: It might be, but it's easy to turn 23 over --24 MS. KALLMAN: I don't know what they are. I need to check with -- confer with my client to even know what 25

these management reports are, what management reports, to 1 whom, how open they're --2 THE COURT: It's an annual report of the 3 auditors. 4 MS. KALIMAN: Don't know what this is, Your Honor, 5 I apologize. I will have to confer with client. 6 7 THE COURT: Well, what is it? MR. LONG: It's an annual report. I learned it 8 from the regulator that we hired, Your Honor, who said it's 9 provided to the board of directors, and it's based on that 10 that the board of directors make their statement to the 11 regulators and to regulating agencies concerning the 12 membership issues. So we --13 14 THE COURT: So it's an audit. MR. LONG: It's an audit report, yes, sir. It's --15 I don't know if it's a -- if it's a full-fledged report, but 16 I do know that it is their auditor and that's an external 17 18 entity --

THE COURT: Some accounting firm.

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MR. LONG: -- firm in New Haven. And I used to know the name of it, but it's slipping my mind right at the moment. But they do that -- they provide that to the board. And it's based on that that the board authorizes the representations that are made to the regulating agencies and the regulators.

THE COURT: Okay. Isn't it public information? 1 MR. LONG: It is not and I'm surprised. I thought 2 it would be. There is quite a bit that our regulator has 3 been able to get from public, but that is not public, Your 4 Honor, we -- I've been told. She specifically asked for 5 6 that and I'm surprised. 7 THE COURT: I'm surprised that that isn't public information. 8 MR. LONG: And I have nothing else to know other 9 than what she told me. 10 THE COURT: Corporations' audit reports are 11 12 public. MR. LONG: They do, Your Honor, and, you know, we 13 did ask her, if there's anything we want to ask the Court 14 15 for is something we can't get publicly. MS. KALLMAN: Your Honor, what is the relevance of 16 this? Now are we going to litigate all of this instead of 17 whether there was a contract and whether there was a breach? 18 19 THE COURT: Is that your objection? That it's --20 MS. KALLMAN: Our objection is it's entirely 21 irrelevant. Is this proportional --THE COURT: The objection's overruled. The Court 22 23 orders that you produce the two audit reports. Now we're going to get down into things where you 24 25 might fare a little better.

MS. KALLMAN: Sorry, Your Honor, just to clarify, just the auditor reports, not this management report, I'm assuming --

THE COURT: Correct.

MS. KALLMAN: -- I don't even know what they are.

THE COURT: Just the annual report for the auditors for 2017 and 2018 report to the Knights of Columbus board.

Now, 30(b)(6) deposition of Knights of Columbus. I am astonished that that hasn't already happened.

MS. KALLMAN: Oh, there has happened a number of 30(b)(6) depositions depending on designees, but they are expanding now into retention and billing practices, actuarial analyses, overall financial condition of the insurance company. We are right back to where we started with RICO, Your Honor.

THE COURT: Mr. Long, I don't understand how you justify wanting more 30(b)(6) depositions after two years of litigation.

MR. LONG: Just one second, Your Honor. I respect the Court's question. Well, Your Honor, I apologize. It's my impression that the plaintiff -- there have been many 30(b)(6) depositions they've done of our client. I'm not aware that a 30(b)(6) deposition -- I respect that if defense counsel says there was, I did not know that. But --

THE COURT: Okay.

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MR. LONG: -- I will say this: The 30(b)(6) that we're seeking here is limited to all -- all I'm asking for today -- we may have conferred and suggested more topics -- but all I'm asking for today are two things in that 30(b)(6): Someone who can explain these membership coupons to me, because, despite the fact I can tell certain things about them -- for example, I see this council that -- and several that I would call phantom councils, but what I don't know is what all that really means.

And so what I want -- I want to ask only about two things: One, to explain these membership coupons that the Court ordered produced and were produced last year, there are over 10,000 of them. I'm not able to access them in any automated way at the moment, but we're working with counsel, and I believe we're going to be able to solve that problem. They came from the same database that we're asking for the fields of --

THE COURT: What's the second --

MR. LONG: The second thing is retention and billing practices. This has to do with -- what I mean by that is how you retain members; how you drop members who have died or are no longer members; and how you bill for dues and collect dues from the councils; and how the members pay their dues.

THE COURT: Okay.

MR. LONG: So getting to the bottom of what those are about. That's all I'm asking for.

THE COURT: Now, Mr. Long hasn't been around. Have there been 30(b)(6) depositions of the Knights?

MS. KALLMAN: There have been several, Your Honor. And Mr. Gleason was there, so he could -- he could tell you the exact number. Not on these topics for the record, Your Honor, but there have been several 30(b)(6) based on the topics we designated various representatives.

THE COURT: Mr. Gleason.

MR. GLEASON: Your Honor, if I may, when we were at the status conference in the very beginning of the case, early on Mr. Vail served a 30(b)(6) notice and the notice had 18, 20 topics, something like that, which included RICO topics, the membership and insurance.

I came -- was in your chambers with a -- I highlighted in yellow topics that we felt were inappropriate given a motion to dismiss the RICO claim that we had pending. And at the status conference Your Honor ruled that they -- that those topics could not go -- could not be gone into by plaintiff until after the Court ruled on the motion to dismiss on RICO.

So I think it's accurate to say, I could be more specific, I've got a -- both the transcript of the status conference and that notice with the highlights on my iPad,

but the -- so the -- all this time there has been no discovery on the membership or insurance topics that were included in that notice.

There -- we -- there have been -- the remaining topics in February -- or, no, it will be last -- last September -- I could be off -- but last year sometime with prior counsel, the 30(b)(6) depositions, I think we had three or four designees, the Knights of Columbus testified on various 30(b)(6) -- it was last April, because Mr. Vail conducted those depositions -- the remaining topics, those 30(b)(6) depositions have taken place.

THE COURT: How many?

MR. GLEASON: There were -- there were four, although that's a little misleading. I think -- again, I've got to write -- I could be real precise by pulling it up on my iPad, but there were several topics dealing with the contract, dealings with Mr. Labriola, UKnight, how all this worked. We had one witness named Bill Murray who testified about the majority of the topics.

They had a couple of topics; for example, they had a theory that we had promised to announce at a November 2013 State Deputy Meeting in Quebec that we made a promise to announce UKnight as the preferred vendor at that conference. One of the topics was all planning and agendas and so forth for that conference.

We had the person who organized the conference testified on that topic. And there was another topic, at least -- oh, one was nature and organization of the Knights of Columbus, how it all works. And we had -- we had an individual testify on that, so . . .

THE COURT: Okay.

MR. GLEASON: That's what's gone on in terms of 30(b)(6).

THE COURT: Thank you for that, Mr. Gleason.

So, Ms. Kallman, what's the objection to the 30(b)(6) on a subject that was not permitted before?

MS. KALLMAN: Discovery has closed. When Your Honor entered an order November 16 -- discovery closed November 16, 2018. By then all written discovery was closed and certain number of depositions were already agreed on and scheduled and had to be rescheduled.

And Your Honor by order said those who had already been set can be basically rescheduled, but other than that no additional discovery. And we maintain our relevance objection.

THE COURT: I said that?

MS. KALLMAN: Yes, Your Honor. That's the way we understand the order.

THE COURT: If I said that, then why are we talking about it?

MS. KALLMAN: I don't know, Your Honor, frankly. 1 2 That was our response --THE COURT: So as an officer of the Court you're 3 4 saying I said no more depositions? 5 MS. KALLMAN: You said those depositions that 6 were -- the discovery is closed, those depositions that are 7 currently scheduled are stayed until new counsel starts --8 you have the -- Your Honor, I'm happy to read from the Court's order. 9 10 Stay all currently set depositions during that time. Court requests that replacement counsel enter an 11 12 appearance within 60 days. And that was October 10, Your Honor. That's what I have. But discovery deadline was 13 14 November 16, 2018, and it has --THE COURT: What did I say about depositions, 15 though? That's what I want to know. 16 17 MS. KALLMAN: Those that were -- you said --18 THE COURT: Don't paraphrase, just read --MS. KALLMAN: No, I'm going to read the whole 19 20 thing. Order granting unopposed motion to withdraw as 21 attorney. Attorney Joshua Frederick Bugos, Stephen Eric 22 Csajaghy is withdrawn. The Court requests that replacement 23 counsel enter an appearance within 60 days and will stay all currently set depositions during that time. That's it. 24

THE COURT: That doesn't say anything about no more

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depositions.

MS. KALLMAN: It does not. There was another order about extending discovery deadline to November 16, but that's why I wanted to make sure I stated it right, Your Honor.

MR. GLEASON: There was an order -- again, I'll be precise, Your Honor. There was an order entered -- I'll read from this order. It's document No. 139, dated September 27, 2018. Order granting joint motion to amend/correct/modify order on motion to amend/correct/modify scheduling order, and extend certain pretrial deadlines. Case deadlines are extended as follows: No. 1: Fact discovery (depositions and subpoenas) from 9-28-18 to 11-16-18. And then there were other deadlines not pertinent here.

THE COURT: All right. Mr. Long, what's your response? That's what I said.

MR. LONG: Yes, Your Honor. This whole issue -all I can say, Your Honor, is this issue about membership
coupons comes up after Mr. Csajaghy, and I'm just trying to
get a full explanation of what they have given us.

THE COURT: Okay.

MR. LONG: And so I don't -- I guess I'm asking for special permission to take a very limited deposition, which I would be happy to -- you know, to do whatever I can to try

and not be a burden to opposing counsel and their client, 1 2 3 4 5 and billing practices. 6 7 8 9 10 designated for those topics, Ms. Kallman? 11 12 13 14 15 the moment. 16 17

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but I would like an explanation of those two subjects.

THE COURT: Well, you gave me three subjects, Mr. Long. You said membership coupons, retention of members,

MR. LONG: I was thinking of the two -- the last two, so I'm sorry, Your Honor. I guess I thought -- I had it on my notes as retention and billing practices.

THE COURT: Who would be the witness that would be

MS. KALLMAN: Your Honor, on top of my head, I would have to think. It may be more than one person at the Knights. There is a membership side and then there is a --I guess it's all related to membership. So it could be probably just one person. I can't think of who that is at

THE COURT: Will that person be present at trial and subject to cross-examination?

MS. KALLMAN: I suspect so. I mean, if -- it's probably -- and, again, I don't want to make representations that I don't know a hundred percent, but it probably will be Mr. St. John and he will probably be here, but I will need to check that.

THE COURT: All right. The Court's order will be that either the Knights produce 30(b)(6) witnesses to

testify about membership -- to explain membership coupons,
retention in members practices, and billing practices, or
persons knowledgeable of those topics be produced for
cross-examination at trial -- identified and produced.

In other words, you would identify who the people

In other words, you would identify who the people are that the company would have designated had it been timely and you produce them for trial.

MS. KALLMAN: Understood, Your Honor.

THE COURT: Now what about these fact witnesses?

MS. KALLMAN: We heard about them about 12:35 today. Again, we maintain that this is irrelevant and these are all just on membership issues, irrelevant, disproportionate. We are talking about five depositions from -- in Alabama, Texas, Colorado and Illinois.

THE COURT: I only wrote down four, I must have missed one. McFee, Fernandez, Paul somebody, and Martinez.

MS. KALLMAN: There was -- on my list that we got from counsel earlier today, Your Honor, is also somebody named Gregory Schuring in Illinois.

And that's S-c-h-u-r-i-n-g, for the court reporter.

MR. LONG: And I purposefully deleted that name, Your Honor. So it is true that when we sent our conference this morning -- or noon, when we finally made a decision this morning on how -- which ones we wanted, we did put five in that list, but I took one off as I was here recognizing

the --

THE COURT: But you're saying this is not discovery, this is preservation?

MR. LONG: Basically preservation. This is -- I would only play these if I can't get the witness to come live.

THE COURT: No, that's not good enough. I'll authorize you to take the four depositions if, and only if, they will not voluntarily appear.

MR. LONG: Okay.

THE COURT: And if you take the depositions, I will order that you pay the expenses for travel, lodging, hotel, et cetera, of opposing counsel to get there.

MR. LONG: Okay, Your Honor. And on the -- if they won't come, would it be something in writing from the witness that indicates that they won't voluntarily appear be adequate for the Court?

THE COURT: Your word is adequate for the Court.

MR. LONG: Okay, I'll be happy to do that. Thank you, Your Honor.

THE COURT: If they will come -- because you can talk to them without these people even being involved.

MR. LONG: Agreed.

THE COURT: And if they're willing to come because you're such a charmer and you can talk the birds out of the

trees, then good for you. No deposition. 1 MR. LONG: Yes, sir. I'll do my very best. 2 3 THE COURT: If they're saying they won't come, and I would assume you'd rather have them here or not --4 5 MR. LONG: I would. THE COURT: -- if they say they won't come, you 6 7 can take their deposition if you want to, but you pay their 8 airfare, lodging, and meals. 9 MR. LONG: Thank you, Your Honor. 10 MS. KALLMAN: Your Honor, if I may request that the 11 Court set a drop-dead discovery deadline, if at all 12 possible, so we know at which point he cannot have this conversation again, I think that will be helpful. 13 14 THE COURT: When's the trial preparation 15 conference? MS. KALLMAN: July 25th, I believe, Your Honor. 16 17 I'm sorry, I think I referred to pretrial conference as 18 trial preparation. 19 THE COURT: Okay. We'll say the drop-dead date is June 24th. 20 21 MS. KALLMAN: June 24th? 22 THE COURT: Even Mr. Long won't be able to talk me into anything after that date. 23 24 MS. KALLMAN: May I --25 THE COURT: Are you folks still talking about

settlement or is that cratered because of Mr. Labriola's 1 inappropriate conduct? 2 3 MS. KALLMAN: Largely the latter, Your Honor, although we are certainly always open to entertain any 4 reasonable offers. 5 6 THE COURT: Oh, man. She knows the company line, 7 right? 8 MS. KALLMAN: May I confer with Mr. --THE COURT: It takes two to tango. It takes two to 9 10 tango. I know that Labriola has scotched the deal, but, my 11 God, do the Knights of Columbus really want to air all their 12 dirty laundry in public? I know you would tell me they 13 don't have any dirty laundry. 14 MS. KALLMAN: May I have a moment, Your Honor, with Mr. Gleason? 15 16 MR. GLEASON: If I could just add, I think I've 17 said so before, we -- we can represent to the Court that Mr. 18 Long and I have not had any settlement discussions since he's entered the case. I think that's correct. 19 20 MR. LONG: That's correct. MR. GLEASON: But we're all ears, I think he is, 21 too. And I think we'd rather settle this than have to go to 22 23 a trial. So if there's a way to get it worked out -- and it 24 certainly didn't help with what the Court read about Mr. 25 Labriola, but I don't think that anybody's --

MR. LONG: 1 No. 2 MR. GLEASON: -- drawn any lines and said because of that we'll never talk settlement again. 3 4 THE COURT: I -- the reason I raised the subject 5 is -- and I don't want Mr. Long to feel like he's being flattered. I don't want his head to get any bigger than it 6 is already, but you've got solid, experienced litigation 7 8 counsel on the other side now. He's not going away. And that might be a good reason to revisit this subject. Just 9 thinking. Anything else? 10 MR. LONG: No, Your Honor. Thank you. 11 MS. KALLMAN: May I have a moment, Your Honor? 12 13 THE COURT: Sure. 14 MS. KALLMAN: Nothing here, Your Honor. 15 THE COURT: Okay. MR. LONG: Thank you, Your Honor. 16 17 THE COURT: Thank you. 18 (Proceedings concluded at 3:01 p.m.) 19 REPORTER'S CERTIFICATE 20 I certify that the foregoing is a correct transcript from 21 the record of proceedings in the above-entitled matter. Dated at Denver, Colorado, this 20th day of May, 2019. 22

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MARY J. GEORGE, FCRR, CRR, RMR

Mary Florge